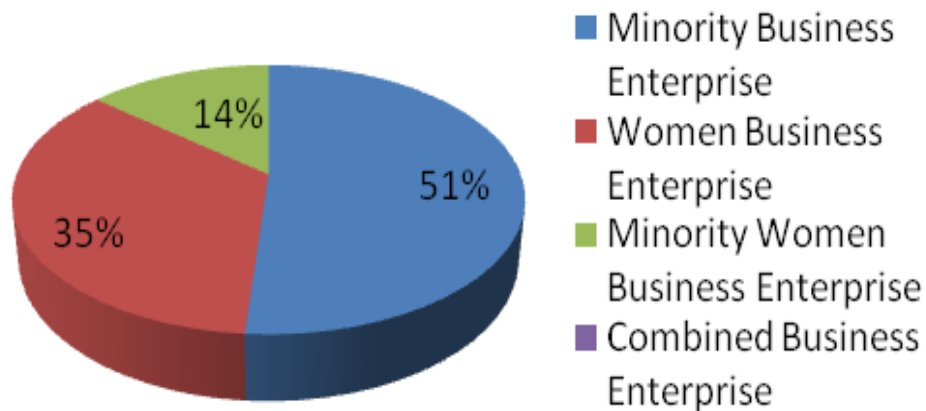




## Linked Deposit Program Fiscal Year 2012 Quarter One Report

*...Continuing to provide access to affordable financing to certified Minority and Women's Business Enterprises in challenging times...*



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# Washington State Linked Deposit Program Performance Report First Quarter FY 2012 (July 1 – September 30, 2011)

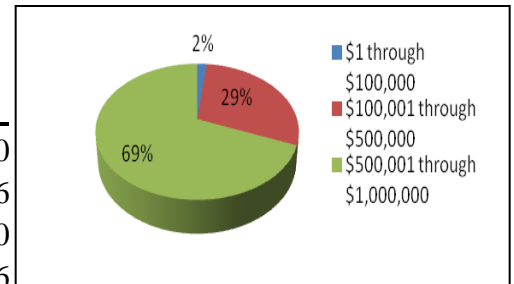
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## Summary

Total Number of Loans Enrolled	15
Number of Firms Enrolling Loans	14
Total Dollar Value of Loans	\$7,473,336
Average Loan Amount	\$498,222
Number of First Time Loans	13
Total Dollar Value of First Loans	\$6,763,557
Average days between Verification and funding	NA Wait List

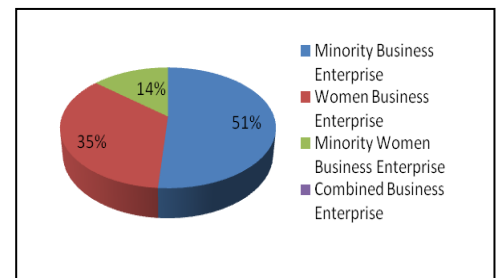
## Loan Details

<b>Loan Amount Range</b>	<b><u>Number</u></b>	<b><u>Total Dollars</u></b>
\$1 through \$100,000	2	\$135,000
\$100,001 through \$500,000	6	\$2,187,136
\$500,001 through \$1,000,000	7	\$5,151,200
Total	15	\$7,473,336



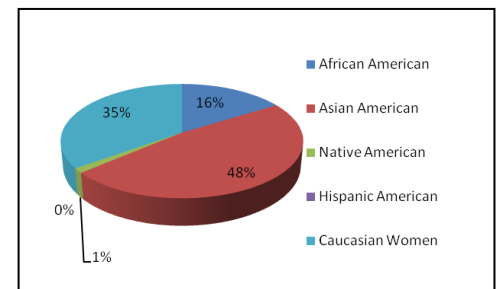
## **Enrolled Loans by Certification Type**

Minority Business Enterprise	9	\$3,828,078
Women Business Enterprise	4	\$2,611,058
Minority Women Business Enterprise	2	\$1,034,200
Combined Business Enterprise	0	
Total	15	\$7,473,336



## **Enrolled Loans by Ethnic Group\***

African American	2	\$1,204,806
Asian American	8	\$3,557,472
Native American	1	\$100,000
Hispanic American	0	
Caucasian Women	4	\$2,611,058
Total	15	\$7,473,336



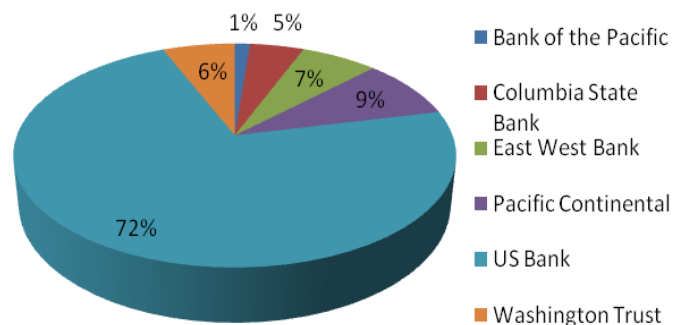
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## Linked Deposit Bank Detail

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### Banks Details

Bank of the Pacific	1	\$100,000
Columbia State Bank	1	\$350,000
East West Bank	1	\$499,806
Pacific Continental	1	\$649,000
US Bank	10	\$5,405,472
Washington Trust	1	\$469,058
	15	\$7,473,336



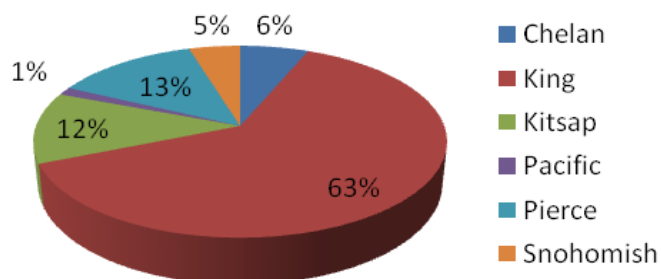

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## Linked Deposit Loans by County

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### Loans by Counties

Chelan	1	\$469,058
King	8	\$4,670,952
Kitsap	1	\$900,000
Pacific	1	\$100,000
Pierce	3	\$983,326
Snohomish	1	\$350,000
	15	\$7,473,336




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## Jobs Created & Saved by County\*

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\*Information presented in Annual Report

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## Tax Base of Jobs Created by County\*

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\*Information presented in Annual Report

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## Wait List Details

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A wait list was initiated at the end of August in this quarter. The quarter ended with nineteen loans on the waitlist totaling \$8,755,423. Thirteen were first time loans totaling \$6,763,557 the remaining six were second time (or more) linked deposit participants totaling \$1,991,866. No loan was funded August and September of this quarter.

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## Jobs Participating Banks

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AMERICAN WEST BANK

PLAZA BANK

BANK OF WHITMAN

RIVER BANK

BANNER BANK

RIVERVIEW BANK

CATHAY BANK

SECURITY STATE BANK

COLUMBIA STATE BANK

STERLING SAVINGS

EAST WEST BANK

TIMBERLAND BANK

HERITAGE BANK

UNION BANK

KEY BANK

US BANK

WASHINGTON TRUST

NORTH CASCADE NATIONAL  
BANK

WELLS FARGO

NORTH COUNTY BANK

WEST COAST BANK

*Current as of June 30, 2011*